

[Select Country](#) | [My Account](#) | [Site Map](#)

Wealth Building Strategies for a 7 Figures + Net Worth	Business Strategy for 7 Figures + Net Worth in 7 Years	Sales Training for a 7 Figures + Net Worth in 7 Years	Mind-Body Training for a 7 Figures + Net Worth in 7 Years	Spiritual Growth for a 7 Figures + Net Worth in 7 Years	Personal Development for a 7 Figures + Net Worth in 7 Years
--	--	---	---	---	---

Treasure Map-Plan For a 7 Figures + Net Worth in 7 Years	Achieve Your Goal of a 7 Figures + Net Worth in 7 Years or Less	Grow Your Business to 7 Figures + Net Worth in 7 Years	Increase Your Sales to a 7 Figures + Net Worth Annually	Grow Your Wealth to a 7 Figures + Net Worth And Exit Plan	Free Newsletters
--	---	--	---	---	----------------------------------

[Home](#) :: [View Cart](#) :: [Shipping & Returns](#) :: [Contact Us](#) :: [Log In](#) :: [Privacy Policy](#) :: [About Us](#)

"Providing World Class Business Development-Personal Development Programs & Opportunities"

"Profit Builders' Gives A 100% "No Weasel Clauses" 12 Month Guarantee on all Success Resources!"

"We have helped over 6,000,000 on their path to success, wealth, prosperity and abundance"

Would you like to [log yourself in?](#)

Please shop around. If you have any questions, please feel free to [contact us](#)

[Contact Us Now](#)

FREE Business Analysis Valued at Between \$500 and \$1,000



Free Business Analysis To Help You Get Your 7 Figures + Net Worth In 7 Years or Less!

This is a free business analysis that helps you determine the strengths and weaknesses of your organization. This is a great way to get a quick analysis of your business systems to determine your organizational effectiveness. This is an amazingly accurate for both small businesses and divisions of much larger organizations.

The first step in the consulting process is to perform a business operations analysis.

This is done by making observations and interviewing the key management people.

This Free Analysis contains many of the initial interview questions we use.

This survey that involves answering 100 questions about your organization

The questions are centered on 10 major business systems:

- [1]: Business Planning.**
- [2]: Financial.**
- [3]: Management & Leadership.**
- [4]: Marketing, Sales.**
- [5]: Quality Systems.**
- [6]: Engineering.**
- [7]: People Systems.**
- [8]: Operations.**

[9]: Productivity.

[10]: Measurement and feedback.

Just answering the questions will give you great insight into your business. This business analysis can be completed in about 15-20 minutes.

This is an excellent way to start an improvement program for your organization or as a starting point when working with a consultant. We offer this Free Analysis as a consulting tool as we start working with new clients.

This is a quick way to target the strengths and weaknesses within an organization when doing a SWOT analysis (strengths - weaknesses - opportunities - threats).

You will end up with profile of your business strengths and weaknesses.

Remember to build on your strengths and fix your weaknesses.

You are given the opportunity to have your results reviewed and discussed with one of our coaches or consultants). We are available to discuss your results or provide assistance with your improvement program in a Free Opportunity Briefing. Profit Builders and its Associates provide complete small business consulting services.



Evaluate the Strengths and Weaknesses of your business

Please answer the following questions.

No: *I disagree or mostly no = 1*

Yes: *I agree or mostly yes = 2*

Undecided: *Undecided or uncertain = 3*

1. Bills of material are almost always correct. ___
2. We are not getting positive exposure from newspaper articles, free publicity, etc. ___
3. Our company website does not create much activity for us. ___
4. Employee attendance is a major problem for us. ___
5. It is only natural for labor and management to mistrust each other. ___
6. I don't have a measurement that shows the effectiveness of our Quality control. ___
7. We do not have an active safety program. ___
8. My company's fixed assets inventory is complete and up-to-date. ___
9. Our employees use statistical process control graphs in their jobs. ___
10. Company wide meetings are held at least once a month. ___
11. Developing new business is not a big part of our sales forecast. ___
12. Our revenue has grown steadily for the past three years. ___
13. Our average sales \$ per customer is increasing. ___
14. Our production staff has little respect for our demanding customers. ___
15. I don't believe in sharing our financial results with our employees. ___

16. Our meetings are worthwhile and a great source of information. ___
17. Our inventory items are correct and accurate at least 97% of the time. ___
18. Over 40% of our business comes from one customer. ___
19. I have at least one person whose only job is to develop new business. ___
20. Our company website creates a steady stream of new customers. ___
21. We are losing business because of not enough follow-up with existing customers. ___
22. A written business plan doesn't help me run my business day to day. ___
23. We maintain an annual budget with revenue and profit projections. ___
24. We have no internal audit system to verify our procedures and work instructions. ___
25. We apply our quality program to our entire organization. ___
26. I track sales, bookings, quality and profit against plan each month. ___
27. I am not achieving my financial goals for my company. ___
28. Our facilities are always clean, uncluttered and organized. ___
29. A written strategic plan exists for our management team to follow. ___
30. The communications flow smoothly and quickly to the right person with no confusion. ___
31. New products are launched smoothly and on schedule. ___
32. Our system is good at making sure we are using the latest technologies. ___
33. Our corrective action system is designed to cause change in our company. ___
34. The amount of debt we are carrying is a problem or a potential problem. ___
35. Our equipment keeps us from producing a better product/service for my customers. ___
36. I rate my credit collection staff a 9 out of 10 or better. ___
37. We don't have a written company mission statement. ___
38. We are late on many deliveries because of how we schedule. ___
39. We keep an active listing of all our past and present customers. ___
40. Our brochures and promotional materials effectively produce repeat business. ___
41. A good system exists to make sure our employees are using the most current procedure or document. ___
42. Payroll is not always done on time. ___
43. Our cash position is better than it was a year ago. ___
44. We have no plans to become bigger. ___
45. My company has an excellent credit rating. ___
46. If it isn't broken...don't fix it. ___
47. We design products that are difficult to produce. ___
48. We are doing fine without a staff training program. ___
49. Design reviews are held before a new product is released. ___
50. We have an employee safety recognition program. ___
51. We have successful programs for generating new business. ___
52. We restrict access to our quality manual and quality procedures. ___
53. I often find myself solving problems that others should handle. ___
54. My management team and I develop strategies and tactics for our business together. ___

55. I use customer complaints as a means to improve my business. ___
56. I am kept waiting for up-to-date figures on our Receivables. ___
57. We do not have a regular communication going out to our current customers. ___
58. Interruptions throughout my day keep me from getting my work done. ___
59. Our people often don't understand how their jobs affect others in the company. ___
60. My company gets new business from referrals from existing customers. ___
61. My sales department frequently complains about delivery problems. ___
62. I haven't yet trained anyone to manage and run the production/service areas as well as I do it myself. ___
63. We have defined our business strategies for the next 3 years. ___
64. We don't have a formal system to change our operations. ___
65. I am working so hard that I don't have time to run the business. ___
66. There is a system in place to measure individual performance. ___
67. My business has no need for a "corrective action program." ___
68. I believe that if you measure and track something that it will improve. ___
69. Public relations are a key part of our marketing effort. ___
70. We keep records that prove our people are trained. ___
71. We have a formal training system for all our employees.
72. Graphs of our key indicators are for tom managements' eyes only. ___
73. Our promotional campaign isn't bringing in new business. ___
74. Our cash flow problems are affecting how we do business. ___
75. We have a posted quality policy or quality slogan. ___
76. Employee turnover causes us quality problems. ___
77. Our competition has been taking away customers from us. ___
78. We are able to deliver our product or service faster than our competition. ___
79. Our company has no key advantage over our competition. ___
80. Detailed job descriptions exist for all or most positions. ___
81. I chart and graph all the key statistics of my company. ___
82. Responsibilities and authorities are clearly defined in our company. ___
83. I sometimes wonder if we are improving. ___
84. We are generally late on completing projects. ___
85. I am not sure how productive some of my employees really are. ___
86. Deliveries to our customers are normally on time and better than they expected. ___
87. I am not sure if our operations will handle our planned growth. ___
88. At least 90% of our customers would say that they were satisfied with what we delivered. ___
89. We are not considered the leader in our industry. ___
90. Setting goals is not an important as part of improvement program. ___
91. We have an active cost reduction program in place. ___
92. Our customers often complain about mistakes on their accounts. ___
93. We have a new product plan for at least the next 2 years. ___
94. We have not defined the on-going needs of our customer very well. ___

95. I set objectives and goals with my management team at least annually. ___
96. New products are usually introduced behind schedule. ___
97. Departmental meetings are held on how to improve the process. ___
98. We have a very loyal and growing customer base. ___
99. We don't do special promotions targeted at our existing clients. ___
100. We are winning the game of business. ___



Free 48 Minute Opportunity Briefing

The next move is yours, you have

Nothing to lose and everything to gain so...

IF...You're a business owner concerned about:

- * Getting your new business started right. ___
- * Having your business survive the next 2-5 years. ___
- * Working in your business but not on your business. ___
- * Improving cash flow. ___
- * Meeting payroll without panicking. ___
- * Wanting to grow your business but don't have the time. ___
- * Increasing sales without spending lots of money. ___
- * Avoiding any more marketing mistakes that train cash. ___
- * Having qualified employees to handle sales, marketing, operations, etc. ___
- * Feeling that with a little direction you could double sales. ___
- * Watching the competition take all the business. ___
- * Doing well but know you could do much better. ___
- * Losing customers/clients. ___
- * Surviving a slow economy. ___

Then, email us and let us show you how to:

1. Create exponential growth of 25%-100% or more for your business using our systems.
2. Solve your cash flow problems in as little as 30-60 days by creating more sales without spending any extra money on advertising.
3. Leverage a few minutes of your time into thousands of extra dollars from effect business steps.
4. Avoid making any more costly business mistakes.

So email us now! To schedule your

FREE Consultation

Should you need additional help, please email your responses to MJKKisinger@yahoo.com or MJKKisinger@ProfitBuildersInc.com.

7 Figures + in 7 Years Small Business Calculations	World Class Business Coaching to Get a 7 Figures + Net Worth	7 Figure + Annual Income Business Opportunity	New Thought Training for 7 Figures + Net Worth in 7 Years or Less	7 Figures + Net Worth Business And Prosperity Books	7 Figures + MSIS and Real Estate Investment Considerations
Small Business Development Services	Small Business Development Solutions	Small Business Development Partners	Guarantees	Small Business Success Stories	FAQ for Business Development

[Home](#) :: [View Cart](#) :: [Shipping & Returns](#) :: [Contact Us](#) :: [Log In](#) :: [Privacy Policy](#) :: [About Us](#)

Your Privacy is Guaranteed. We will never give, lease, or sell your personal information. Period!

To order by telephone or for customer support call us at 415-756-0884

© Copyright 2006-2009 Profit Builders Inc. All rights reserved.

[Web Design](#) by: Solutions. All rights reserved. [Login](#)

[. Login Now](#)